Expanding Impact



Shared Services Alliance - 1 Year Progress

The Shared Services Alliance (SSA) provides business coaching and back-office supports such as accounting, payroll, and human resources, to childcare providers in our region. These services help providers reduce costs, maximize profits, operate at full capacity, and redirect their resources to employee salaries and benefits. Our goal is to alleviate provider burnout, save providers money, and allow them to focus more on their mission and the children and families they serve. The SSA officially launched in January of 2024 and is open to all childcare providers. The SSA is structured into three tiers, varying the resources and support provided. The SSA supports all types of childcare programs, working with family day homes, private centers, religious-exempt centers, Head Start programs and public school-based programs.

54

Early Childhood Care and Education Providers in the Share Service Alliance

Tier 1

24

providers

Our highest level of membership includes 1-year subscriptions to Playground or Brightwheel childcare management software and payroll processing in addition to all Tier 2 & 3 services.

Tier 2

16

providers

Includes a 1-year subscription to the Virginia Shared Services Network (VSSN) in addition to all Tier 3 services.

Tier 3

14

providers

Includes invitations to our networking groups/ events, access to bulk ordering, compliance support, and professional development.

Issue:

Families in Southwest Virginia struggle to find affordable childcare while providers aren't able to remain fully-staffed and meet the demand.

Challenge:

Childcare providers operate with razor thin margins, have difficulty retaining staff, and have limited capacity to meet growing needs.

Solution:

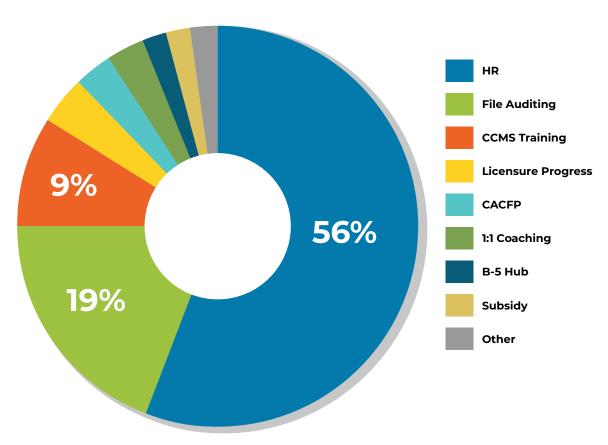
A Shared Services Alliance that can provide business coaching and back-office supports to childcare providers.

Services Provided

220 hours of services have been delivered to members in our Shared Services Alliance.

(HR and File Auditing were the most common supports requested.)

Percent of Total Time Spent by Service



The SSA has delivered **over 100 hours** of networking opportunities and information sharing.

Over 130 hours of leadership training and professional development was delivered through the Director's Leadership Academy Training Series.



In the Last Year...



76% of providers reported an increase in feelings of support.



of providers saw a decrease in the amount of time spent on administrative tasks.



of providers said that they felt a decrease in their stress level.



of providers noted that they saved money on administrative tasks.

of providers described an increase in time spent in the classroom.

of providers found an increase in their networking abilities.

of providers reported having a more positive workplace.

of providers felt they gained business management skills.

Hear From Our Members

"Both the perspectives of the Shared Services staff and access to a Childcare Management Software have been the biggest asset to us in starting our business".

-The Bradley Street Playschool

"Knowing we have a support system to help us in all aspects gives us peace of mind, and it has helped tremendously".

-Grace Christian Academy

"The Shared Services Alliance is so amazing, making the job to be less stressful and helping us to have a quality time for the children in their classrooms".

-Zion Family Daycare Home



"All of the services provided through the Alliance are very helpful. Knowing these services are available when and if needed provides a great feeling of support".

-Bright Beginnings Day Care, Inc.